**SALES & MARKETING MANAGER (JABODETABEK)**

PT. Rigid Maju Bersama is the first Rigid PVC Film manufacturing company in East Java, Indonesia. We manufacture a wide range of Rigid PVC Films for meeting the diverse requirements of many industries, such as food and beverage, pharmaceutical, etc. Our products are fabricated to deliver excellent performance while providing unequalled durability and cost-effectiveness.

**Job Description :**

* Oversee day-to-day sales, monitoring, and forecasting to better understand the market;
* Continually assess our marketing techniques and their efficacy in affecting sales;
* Stay up-to-date on current market trends;
* Work collaboratively with the sales team to assess current projections;
* Own ultimate responsibility for successfully meeting or exceeding sales goals;
* Collaborate with marketing team to creatively reach more potential customers;
* Take calculated risks to increase profitability and brand recognition;
* Work in a hands-on fashion, building the team—provide motivation and inspiration;
* Set the precedent for excellence through leading by example;
* Cultivate and deepen client relationships and partnerships that add value.

**Qualifications :**

* Male, max. 40 years old;
* Min. Bachelor’s Degree in any discipline;
* Those who have experience as a sales in Pharmaceutical Industry (detailer), Plastics Industry or equivalent would be a plus point;
* Excellence at Customer Relationships and maintaining good relationships with customers;
* MUST have a strong passion in Sales & Marketing (motivation for sales, sales planning, meeting sales goals, emphasizing excellence, energy level and independence);
* **Those who are domiciled in Jabodetabek area, are preferred;**
* Must have own transport;
* Willing to travel in Jabodetabek area (Based on assigned area).

For more detail about this position, please visit our website at [www.rigid.co.id/recruitment/](http://www.rigid.co.id/recruitment/)

Please submit your CV to our HR Department at:

[**recruitment@rigid.co.id**](mailto:recruitment@rigid.co.id)